(For candidates admitted from 2016-2017 onwards)

M.Sc. DEGREE EXAMINATION, NOVEMBER 2022.

Bio-Technology - Elective

## BIOTECHNOLOGY FOR ENTREPRENEURS

Time: Three hours

Maximum: 75 marks

**SECTION A** —  $(10 \times 2 = 20)$ 

Answer ALL questions.

- 1. Entrepreneurship.
- 2. Project formulation.
- 3. Network analysis.
- 4. Marketing channels.
- 5. Write any few funding agencies in India.
- 6. Define exit strategy.
- 7. Methods of marketing.
- 8. What is exit strategy?
- 9. What are the types of entrepreneurship?
- 10. Explain small scale industry.

## SECTION B — $(5 \times 5 = 25)$

Answer ALL questions choosing either (a) or (b).

11. (a) Explain the factors necessary for entrepreneurship.

Or

- (b) Briefly explain about the desirables in a startup.
- 12. (a) Explain project formulation.

Or

- (b) Write Short notes on network analysis.
- 13. (a) Explain the source of development finance.

Or

- (b) Explain the methods of marketing.
- 14. (a) Explain briefly about the licensing strategies.

Or

- (b) Explain the role of technology and upgradation.
- 15. (a) Explain the steps for starting a small industry.

Or

(b) Explain in detail in setting up of small and medium scale industries.

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## SECTION C — $(3 \times 10 = 30)$

Answer any THREE questions.

- 16. Explain the factors that govern the road map to Bio-entrepreneurship.
- 17. Explain the concept of project design and network analysis.
- 18. Give an detailed account on the institutional financing to entrepreneurs.
- 19. Explain the support mechanism for entrepreneurship.
- 20. Detailed account on quality control in Biotech industries.