(6 pages)

S.No. 9019

P 22 MBA 3 EH 5

(For candidates admitted from 2022-2023 onwards)

M.B.A. DEGREE EXAMINATION, NOVEMBER 2023.

Business Administration — Elective

## CHANGE MANAGEMENT

Time: Three hours Maximum: 75 marks

SECTION A — (20 marks)

Answer ALL the questions.

- I. (A) Multiple choice questions:  $(5 \times 1 = 5)$
- 1. In high power distance cultures?
  - (a) change tends to be implemented top down
  - (b) change tends to be implemented bottom up.
  - (c) leaders must consult lower level employees
  - (d) change tends to be implemented horizontally

- 2. The three changes of the change process are?
  - (a) Unfreezing, adjustment, and refreezing
  - (b) Adjustment, unfreezing, and refreezing
  - (c) Adjustment, unfreezing, and re-adjustment
  - (d) Adjustment, re-adjustment, and unfreezing
- 3. The five stages of the coping cycle are (in order)?
  - (a) Denial, defence, discarding, adaptation, internalization
  - (b) Defence, denial, discarding, adaptation, internalization
  - (c) Denial, resistance, discarding, adaptation, internalization
  - (d) Denial, defence, resistance, adaptation, internalization
- 4. What is NOT one of the five stages of the negotiation process?
  - (a) Preparation
  - (b) Getting to know you"
  - (c) Persuasion
  - (d) Communication

<b>5</b> .	Transformational change is often carried out?
	(a) by middle managers
	·(b) top down
	(c) bottom up
	(d) after extensive consultation
	(B) Fill in the blanks: $(5 \times 1 = 5)$
6.	Diagnosing organization groups and jobs is phase in the model of planned
	change.
7.	effects that is consider a change an individual behavior.
8.	is the process in which an organization encourage employee to adopt behavior.
9.	Leading changes has — type of significant challenges to overcome.
10.	Management culture is something that has often been in development since its into spirit of the company.

- II. Answer ALL the questions:  $(5 \times 2 = 10)$
- 11. Write Short Note: Proactive and Reactive.
- 12. What is rethinking resistance?
- 13. What is Subculture Management?
- 14. What is Behavioral Implications?
- 15. What is Intervention Strategy?

SECTION B — 
$$(5 \times 5 = 25)$$

Answer ALL questions, choosing either (a) or (b).

16. (a) Explain Different Types of Organizational Change.

Or

- (b) What is Organizational Change and its Process?
- 17. (a) Describe Theoretical Framework for Organizational Change.

Or

(b) Explain Change Management Practice to improve Maintances Culture.

18. (a) Describe Culture Change Agent and their Role in Transforming Organization.

Or

- (b) What Leaders Need to Know About Organizational Subcultures?
- 19. (a) Explain Various Stages of Behavioral Implications of Change.

Or

- (b) Explain Major Reasons for Downsizing in organization.
- 20. (a) Explain Various Components of Emotional Knowledge Strategies.

 $\mathbf{Or}$ 

(b) Explain Role of Leadership in Change Process.

SECTION C — 
$$(3 \times 10 = 30)$$

Answer any THREE questions.

- 21. What are the Causes of and Rationales for Change.
- 22. What is the Difference between Proactive Management and Reactive Management.

- 23. Explain Handling Power and Political Issues Arising from Change.
- 24. Describe Paradoxical Consequences of Change.
- 25. Briefly Explain Technological Process factors in Intervention strategies.

6