(For candidates admitted from 2016–2017 onwards)

M.Com. DEGREE EXAMINATION, NOVEMBER 2022.

Commerce — Elective

ADVANCED MANAGERIAL COMMUNICATION

Time: Three hours

Maximum: 75 marks

SECTION A — $(10 \times 2 = 20)$

Answer ALL questions.

- . Why do we communicate?
- 2. What is managerial communication?
- 3. What is semantic barrier?
- 4. What is meant by cycle pattern of communication?
- 5. Define 'Non-Verbal Communication'.
- 6. What is audio signs?
- 7. Write down the need of a business letter.
- 8. What is the importance of the date in a business letter?

- 9. What is group communication?
- 10. State the meaning of memo.

SECTION B —
$$(5 \times 5 = 25)$$

Answer ALL questions, choosing either (a) or (b).

11. (a) Narrate the elements of communication process.

Or

- (b) What are the characteristics of interpersonal communication?
- 12. (a) What are the guidelines to overcome barriers in communication?

Or

- (b) Explain the term 'Y' pattern of communication.
- 13. (a) Describe the salient features of kinesics.

Or

- (b) Indicate the barriers to effective listening.
- 14. (a) State the functions of a business letter.

Or

(b) Point out the common errors involved in writing a business letter.

15. (a) What are the benefits of team briefing?

Or

(b) Bring out the purposes of circular.

SECTION C —
$$(3 \times 10 = 30)$$

Answer any THREE questions.

- 16. Explain the merits and demerits of oral communication in business.
- 17. Discuss the essentials for effective communication.
- 18. How to become an active listener? Explain.
- 19. Enumerate the kinds of a business letter.
- 20. List out the various hints on the writing of minutes.

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