(For candidates admitted from 2016–2017 onwards)

M.Sc. DEGREE EXAMINATION, NOVEMBER 2022.

Fashion Technology and Costume Designing

APPAREL MERCHANDISING

Time: Three hours

Maximum: 75 marks

PART A —
$$(10 \times 2 = 20)$$

Answer ALL the following questions.

- 1. List the types of Merchandising.
- 2. Who is Merchandiser?
- 3. List out the major world fashion markets.
- 4. What is fashion marketing?
- 5. How does the factor culture affects consumer's behavior?
- 6. Name the Buyer decision process.
- 7. Define forecasting.

- 8. Enlist the type of fabric sourcing.
- 9. What is manufacturing cost?
- 10. What is Quality Assurance?

PART B —
$$(5 \times 5 = 25)$$

Answer ALL questions, choosing either (a) or (b).

11. (a) Write a short note on Merchandise Planning.

Or

- (b) Give a short note on Marketing and Merchandising.
- 12. (a) Explain briefly about the marketing environment.

Or

- (b) Define Macro environment.
- 13. (a) What is consumer behavior?

Or

(b) What are the stages there in Consume Adoption process?

14. (a) Explain Line Planning.

Or

- (b) What is product presentation?
- 15. (a) Give the importance of visual displays.

Or

(b) What is visual Merchandising?

PART C —
$$(3 \times 10 = 30)$$

Answer any THREE questions.

- 16. State and explain the functions of Merchandiser.
- 17. Write a note on Micro and Macro environments.
- 18. Discuss the role of personality in consumer behavior.
- 19. Briefly discuss the various types of merchandising and product presentation.
- 20. Explain about visual merchandising in fashion industry.